

# VOLUME OF ORGANIZATIONS' FUNDING

Outcome indicator

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## Indicator Phrasing

**English:** number of target CSOs that increased the financial volume of their operations

**French:** nombre d'OSC ciblées qui ont augmentées le volume financier de leurs opérations

**Portuguese:** número de OSC alvo que aumentaram o volume financeiro das suas operações

**Czech:** počet cílových neziskových nevládních organizací, které zvýšily finanční objem svých operací

## What is its purpose?

This indicator assesses the number of civil society organizations (CSOs) that managed to increase the total volume of fundraised resources, an essential pre-condition for expanding the coverage and diversity of their operations. The indicator is suitable for interventions that build CSOs' fundraising capacities. It should only be used if the existing donor environment enables the target CSOs to fundraise more resources.

## How to Collect and Analyse the Required Data

Determine the indicator's value by using the following methodology:

- 1) Use key informant interviews and reviews of relevant documentation (budgets, contracts, annual reports, etc.) to record the total financial volume of each of the target CSO's operations in the assessed period – for example, in the past 2 years (the period should reflect the duration of your fundraising capacity building support to the target CSOs).
- 2) Repeat the process at the end of your project.
- 3) Calculate the indicator's value by counting the number of CSOs that managed to increase the financial volume of their operations.